

TOWN OF SNOWMASS VILLAGE

MONTHLY REPORTS OF: Dec-20

REAL ESTATE TRANSFER TAXES

TOWN OF SNOWMASS VILLAGE SALES TAXES

TOWN'S PORTION OF PITKIN COUNTY'S SALES TAXES

EXCISE TAXES

MARIJUANA AND TOBACCO TAXES

PREPARED BY: FINANCE DEPARTMENT

SPECIAL NOTES:

REAL ESTATE TRANSFER TAX REPORTS - The Real Estate Transfer Tax is a land transfer tax upon the transfer of interest in real property. The tax is payable from the 1st day of August, 1986, of one-half of one percent (1/2%) of the consideration for the real property to the 31st day of July, 1991, and from the 1st day of August, 1991, of one percent (1%) of the consideration for the real property to the 31st day of July, 1996. This tax was extended by a vote of the people until the 31st day of December, 2006. On November 2nd, 2004, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

SALES TAX REPORTS PER GENERAL LEDGER reflect sales tax revenue

collections for the months as indicated. Delinquent payment of sales tax will cause fluctuations in monthly totals since months in which delinquent sales tax payments were not made will be understated and months in which delinquent payments are made will be overstated. Of course, if the total delinquent payments are consistent from month to month, the degree of fluctuation will be lessened considerably.

SALES TAX REPORTS PER SALES TAX PROGRAM reflect actual sales tax generated for each month listed. Delinquent payments are posted back to the actual month they were generated, which causes the monthly amounts to continually fluctuate as they are updated.

EXCISE TAX REPORTS reflect a limited excise tax on improvements in excess of the maximum allowable floor area for a lot. Approved by the electors of the Town on November 2, 1999, the tax went into effective on March 23, 2000. On November 4, 2008, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

MARIJUANA AND TOBACCO TAX REPORTS reflect the 5% tax imposed on the sale of retail marijuana and retail marijuana products and the current rate of \$3.20 per pack of cigarettes and the sales tax of 40 % on all other tobacco and nicotine products remitted from retailers within the Town.

**TOWN OF SNOWMASS VILLAGE
TOWN SALES TAX**

HISTORICAL SUMMARY

**MONTH GENERATED
PER SALES TAX PROGRAM
GENERAL FUND**

	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2020 VARIANCE \$	2020 VARIANCE %
January	\$ 339,483.00	\$ 328,008.38	\$ 362,493.08	\$ 360,572.54	\$ 403,801.25	\$ 427,054.25	\$ 23,253.00	5.76%
February	\$ 317,184.86	\$ 325,016.74	\$ 319,930.71	\$ 337,508.42	\$ 366,939.67	\$ 409,258.06	\$ 42,318.39	11.53%
March	\$ 316,941.02	\$ 335,173.23	\$ 334,633.61	\$ 352,205.91	\$ 440,909.04	\$ 222,977.04	\$ (217,932.00)	-49.43%
April	\$ 71,229.11	\$ 67,375.64	\$ 76,268.15	\$ 78,935.79	\$ 98,074.73	\$ 46,137.95	\$ (51,936.78)	-52.96%
May	\$ 25,969.96	\$ 29,030.72	\$ 36,665.01	\$ 41,064.29	\$ 51,018.69	\$ 46,929.04	\$ (4,089.65)	-8.02%
June	\$ 72,903.98	\$ 83,551.82	\$ 96,360.04	\$ 104,704.03	\$ 118,837.61	\$ 68,284.37	\$ (50,553.24)	-42.54%
July	\$ 110,239.61	\$ 118,755.11	\$ 126,139.70	\$ 142,539.68	\$ 157,508.96	\$ 149,017.00	\$ (8,491.96)	-5.39%
August	\$ 94,638.98	\$ 94,856.73	\$ 101,608.64	\$ 127,082.56	\$ 136,823.48	\$ 129,203.60	\$ (7,619.88)	-5.57%
September	\$ 87,308.35	\$ 91,300.54	\$ 108,996.59	\$ 118,483.43	\$ 124,581.63	\$ 131,704.68	\$ 7,123.05	5.72%
October	\$ 39,784.49	\$ 39,969.30	\$ 45,587.43	\$ 57,546.54	\$ 73,245.38	\$ 90,399.57	\$ 17,154.19	23.42%
November	\$ 48,283.36	\$ 44,320.86	\$ 56,002.02	\$ 75,900.25	\$ 87,253.62	\$ 104,571.57	\$ 17,317.95	19.85%
December	\$ 275,597.27	\$ 298,208.57	\$ 286,899.73	\$ 340,559.83	\$ 360,546.78	\$ 307,598.69	\$ (52,948.09)	-14.69%
TOTAL	\$ 1,799,563.99	\$ 1,855,567.64	\$ 1,951,584.71	\$ 2,137,103.27	\$ 2,419,540.84	\$ 2,133,135.82	\$ (286,405.02)	-11.84%

COUNTY SALES TAX

**MONTH
GENERATED**

	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2020 VARIANCE \$	2020 VARIANCE %
January	\$ 499,107.23	\$ 477,776.43	\$ 500,677.46	\$ 529,240.67	\$ 586,924.45	\$ 681,139.87	\$ 94,215.42	16.05%
February	\$ 454,074.10	\$ 469,557.88	\$ 463,097.18	\$ 497,169.97	\$ 523,089.16	\$ 658,044.49	\$ 134,955.33	25.80%
March	\$ 444,771.76	\$ 428,186.29	\$ 477,947.35	\$ 489,523.62	\$ 642,156.00	\$ 334,001.79	\$ (308,154.21)	-47.99%
April	\$ 156,182.72	\$ 182,260.99	\$ 144,305.33	\$ 163,952.13	\$ 211,805.48	\$ 201,869.48	\$ (9,936.00)	-4.69%
May	\$ 90,631.82	\$ 97,698.89	\$ 107,973.71	\$ 124,898.23	\$ 157,235.74	\$ 172,056.16	\$ 14,820.42	9.43%
June	\$ 191,922.78	\$ 210,572.75	\$ 241,942.43	\$ 250,623.40	\$ 296,146.11	\$ 241,030.39	\$ (55,115.72)	-18.61%
July	\$ 288,392.92	\$ 276,598.77	\$ 310,390.55	\$ 339,223.93	\$ 395,621.01	\$ 425,066.04	\$ 29,445.03	7.44%
August	\$ 256,415.93	\$ 278,867.86	\$ 265,632.58	\$ 291,505.94	\$ 372,878.24	\$ 410,381.16	\$ 37,502.92	10.06%
September	\$ 206,943.89	\$ 199,852.87	\$ 253,591.36	\$ 257,032.78	\$ 307,245.58	\$ 406,422.78	\$ 99,177.20	32.28%
October	\$ 114,297.91	\$ 123,789.59	\$ 149,348.31	\$ 157,291.98	\$ 232,252.65	\$ 320,805.26	\$ 88,552.61	38.13%
November	\$ 126,814.97	\$ 115,135.74	\$ 136,677.25	\$ 159,161.28	\$ 351,623.84	\$ 273,713.58	\$ (77,910.26)	-22.16%
December	\$ 430,609.83	\$ 470,882.47	\$ 465,278.82	\$ 529,553.85	\$ 641,933.66	\$ 569,386.29	\$ (72,547.37)	-11.30%
TOTAL	\$ 3,260,165.86	\$ 3,331,180.53	\$ 3,516,862.33	\$ 3,789,177.78	\$ 4,718,911.92	\$ 4,693,917.29	\$ (24,994.63)	-0.53%

**MONTH GENERATED
PER SALES TAX PROGRAM
MARKETING FUND**

	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2020 VARIANCE \$	2020 VARIANCE %
January	\$ 848,707.65	\$ 820,021.13	\$ 906,232.98	\$ 901,431.45	\$ 1,009,503.23	\$ 1,067,635.83	\$ 58,132.60	5.76%
February	\$ 792,962.53	\$ 812,542.13	\$ 799,826.81	\$ 843,771.15	\$ 917,349.18	\$ 1,023,145.36	\$ 105,796.18	11.53%

March	\$ 792,352.88	\$ 837,933.22	\$ 836,584.01	\$ 880,515.07	\$ 1,102,272.94	\$ 557,442.73	\$ (544,830.21)	-49.43%
April	\$ 178,073.00	\$ 168,439.35	\$ 190,670.38	\$ 197,339.64	\$ 245,186.92	\$ 115,344.91	\$ (129,842.01)	-52.96%
May	\$ 64,924.75	\$ 72,576.95	\$ 91,661.14	\$ 102,660.91	\$ 127,546.86	\$ 117,322.62	\$ (10,224.24)	-8.02%
June	\$ 182,260.15	\$ 208,879.46	\$ 240,898.95	\$ 261,760.34	\$ 297,094.48	\$ 170,711.17	\$ (126,383.31)	-42.54%
July	\$ 275,599.28	\$ 296,888.08	\$ 315,349.27	\$ 356,349.24	\$ 393,772.65	\$ 372,542.70	\$ (21,229.95)	-5.39%
August	\$ 236,597.45	\$ 237,141.96	\$ 254,021.72	\$ 317,706.81	\$ 342,058.79	\$ 323,009.13	\$ (19,049.66)	-5.57%
September	\$ 218,270.87	\$ 228,251.63	\$ 272,491.55	\$ 296,208.97	\$ 311,454.28	\$ 329,261.50	\$ 17,807.22	5.72%
October	\$ 99,461.29	\$ 99,923.39	\$ 113,968.50	\$ 143,866.49	\$ 183,113.66	\$ 225,992.06	\$ 42,878.40	23.42%
November	\$ 120,708.64	\$ 110,802.30	\$ 140,005.14	\$ 189,750.73	\$ 218,134.11	\$ 261,428.95	\$ 43,294.84	19.85%
December	\$ 688,993.53	\$ 745,521.65	\$ 717,249.45	\$ 851,400.19	\$ 901,367.45	\$ 768,997.14	\$ (132,370.31)	-14.69%
TOTALS	\$ 4,498,912.02	\$ 4,638,921.25	\$ 4,878,959.90	\$ 5,342,760.99	\$ 6,048,854.55	\$ 5,332,834.10	\$ (716,020.45)	-11.84%

**TOWN OF SNOWMASS VILLAGE
SUMMER AND WINTER TOWN SALES TAXES
GENERAL FUND**

SUMMER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2015	2016	2017	2018	2019	2020	\$ VARIANCE	% VARIANCE
JUNE	\$ 72,903.98	\$ 83,551.82	\$ 96,360.04	\$ 104,704.03	\$ 118,837.61	\$ 68,282.69	\$ (50,554.92)	-42.54%
JULY	\$ 110,239.61	\$ 118,755.11	\$ 126,139.70	\$ 142,539.68	\$ 157,508.96	\$ 149,017.00	\$ (8,491.96)	-5.39%
AUGUST	\$ 94,638.98	\$ 94,856.73	\$ 101,608.64	\$ 127,082.56	\$ 136,823.48	\$ 129,203.60	\$ (7,619.88)	-5.57%
SEPTEMBER	\$ 87,308.35	\$ 91,300.54	\$ 108,996.59	\$ 118,483.43	\$ 124,581.63	\$ 131,704.68	\$ 7,123.05	5.72%
TOTAL	\$ 365,090.92	\$ 388,464.20	\$ 433,104.97	\$ 492,809.70	\$ 537,751.68	\$ 478,207.97	\$ (59,543.71)	-11.07%
^\$ INC/(DEC)	\$ 43,134.67	\$ 23,373.28	\$ 44,640.77	\$ 59,704.73	\$ 44,941.98	\$ (59,543.71)		
^% INC/(DEC)	13.40%	6.40%	11.49%	13.79%	9.12%	-11.07%		

WINTER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2015	2016	2017	2018	2019	2020	\$ VARIANCE	% VARIANCE
NOVEMBER-Previous Year	\$ 43,680.93	\$ 48,283.36	\$ 44,322.67	\$ 56,002.02	\$ 75,900.25	\$ 87,253.62	\$ 11,353.37	14.96%
DECEMBER-Previous Year	\$ 271,680.34	\$ 275,597.27	\$ 298,210.38	\$ 286,899.73	\$ 340,559.83	\$ 359,911.07	\$ 19,351.24	5.68%
JANUARY	\$ 339,483.00	\$ 328,008.38	\$ 362,493.08	\$ 360,572.54	\$ 403,801.25	\$ 427,054.25	\$ 23,253.00	5.76%
FEBRUARY	\$ 317,184.86	\$ 325,016.74	\$ 319,930.71	\$ 337,508.42	\$ 366,939.67	\$ 409,258.06	\$ 42,318.39	11.53%
MARCH	\$ 316,941.02	\$ 335,173.23	\$ 334,633.61	\$ 352,205.91	\$ 440,909.04	\$ 222,977.04	\$ (217,932.00)	-49.43%
APRIL	\$ 71,229.11	\$ 67,375.64	\$ 76,268.15	\$ 78,935.79	\$ 98,074.73	\$ 46,137.95	\$ (51,936.78)	-52.96%
TOTAL	\$ 1,360,199.26	\$ 1,379,454.62	\$ 1,435,858.60	\$ 1,472,124.41	\$ 1,726,184.77	\$ 1,552,591.99	\$ (173,592.78)	-10.06%
^\$ INC/(DEC)	\$ 66,348.43	\$ 19,255.36	\$ 56,403.98	\$ 36,265.81	\$ 254,060.36	\$ (173,592.78)		

^% INC/(DEC)

5.13%

1.42%

4.09%

2.53%

17.26%

-10.06%

TOWN SALES TAX COMPARISON
BY MONTH, BY INDUSTRY
GENERAL FUND
2019 TO 2020 VARIANCE

TOWN SALES TAX BY INDUSTRY	2020/2019					2020/2019				
	2018 JANUARY	2019 JANUARY	2020 JANUARY	\$ VARIANCE	% VARIANCE	2018 FEBRUARY	2019 FEBRUARY	2020 FEBRUARY	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$177,766.45	\$195,741.42	\$207,679.94	\$ 11,938.52	6.10%	\$160,274.13	\$179,163.22	\$203,042.97	\$ 23,879.75	13.33%
<i>Restaurants</i>	\$57,295.62	\$65,559.29	\$72,265.31	\$ 6,706.02	10.23%	\$61,653.00	\$66,087.56	\$76,147.12	\$ 10,059.56	15.22%
<i>Sports Equip/Clothing</i>	\$53,380.13	\$57,102.01	\$62,196.96	\$ 5,094.95	8.92%	\$49,681.04	\$49,856.52	\$53,752.25	\$ 3,895.73	7.81%
<i>Food/Drug/Liquor Stores</i>	\$26,519.87	\$28,804.82	\$27,455.06	\$ (1,349.76)	-4.69%	\$26,429.87	\$24,659.29	\$22,698.05	\$ (1,961.24)	-7.95%
<i>General Retail</i>	\$14,106.58	\$16,240.42	\$14,969.15	\$ (1,271.27)	-7.83%	\$10,281.99	\$12,261.01	\$13,536.67	\$ 1,275.66	10.40%
<i>Retail- Construction related</i>	\$3,954.38	\$7,796.88	\$5,608.25	\$ (2,188.63)	-28.07%	\$2,820.21	\$4,651.51	\$5,741.66	\$ 1,090.15	23.44%
<i>E-Commerce</i>	\$4,962.60	\$5,005.68	\$7,791.22	\$ 2,785.54	55.65%	\$3,607.00	\$4,235.49	\$6,401.02	\$ 2,165.53	51.13%
<i>Special Events</i>	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!
<i>Miscellaneous</i>	\$2,225.36	\$3,680.31	\$4,366.30	\$ 685.99	18.64%	\$2,185.45	\$3,621.69	\$4,186.37	\$ 564.68	15.59%
<i>Utilities/Telecommunications</i>	\$20,361.55	\$23,870.42	\$24,722.06	\$ 851.64	3.57%	\$20,575.73	\$22,403.38	\$23,751.95	\$ 1,348.57	6.02%
TOTAL	\$ 360,572.54	\$ 403,801.25	\$ 427,054.25	\$ 23,253.00	5.76%	\$ 337,508.42	\$ 366,939.67	\$ 409,258.06	\$ 42,318.39	11.53%

TOWN SALES TAX BY INDUSTRY	2020/2019					2020/2019				
	2018 MARCH	2019 MARCH	2020 MARCH	\$ VARIANCE	% VARIANCE	2018 APRIL	2019 APRIL	2020 APRIL	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$155,601.56	\$211,275.69	\$95,646.16	\$ (115,629.53)	-54.73%	\$18,496.34	\$25,381.11	\$1,576.05	\$ (23,805.06)	-93.79%
<i>Restaurants</i>	\$67,481.83	\$79,787.31	\$31,354.33	\$ (48,432.98)	-60.70%	\$14,419.64	\$17,586.97	\$2,505.00	\$ (15,081.97)	-85.76%
<i>Sports Equip/Clothing</i>	\$53,272.73	\$61,212.93	\$20,880.84	\$ (40,332.09)	-65.89%	\$8,513.55	\$10,675.29	\$643.25	\$ (10,032.04)	-93.97%
<i>Food/Drug/Liquor Stores</i>	\$27,284.25	\$27,599.34	\$19,016.10	\$ (8,583.24)	-31.10%	\$7,018.95	\$8,973.60	\$9,276.05	\$ 302.45	3.37%
<i>General Retail</i>	\$14,395.96	\$17,783.84	\$14,165.79	\$ (3,618.05)	-20.34%	\$4,305.85	\$6,977.81	\$7,065.88	\$ 88.07	1.26%
<i>Retail- Construction related</i>	\$6,839.87	\$11,681.57	\$10,427.51	\$ (1,254.06)	-10.74%	\$6,910.89	\$6,256.83	\$2,796.09	\$ (3,460.74)	-55.31%
<i>E-Commerce</i>	\$3,156.39	\$3,789.83	\$5,584.84	\$ 1,795.01	47.36%	\$2,017.35	\$2,514.65	\$5,386.47	\$ 2,871.82	114.20%
<i>Special Events</i>	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!
<i>Miscellaneous</i>	\$3,768.49	\$5,230.61	\$4,365.47	\$ (865.14)	-16.54%	\$453.34	\$1,538.76	\$1,008.28	\$ (530.48)	-34.47%
<i>Utilities/Telecommunications</i>	\$20,404.83	\$22,547.92	\$21,536.00	\$ (1,011.92)	-4.49%	\$16,799.88	\$18,169.71	\$15,880.88	\$ (2,288.83)	-12.60%
TOTAL	\$ 352,205.91	\$ 440,909.04	\$ 222,977.04	\$ (217,932.00)	-49.43%	\$ 78,935.79	\$ 98,074.73	\$ 46,137.95	\$ (51,936.78)	-52.96%

TOWN SALES TAX BY INDUSTRY	2020/2019					2020/2019				
	2018 MAY	2019 MAY	2020 MAY	\$ VARIANCE	% VARIANCE	2018 JUNE	2019 JUNE	2020 JUNE	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$5,081.93	\$9,818.23	\$1,336.77	\$ (8,481.46)	-86.38%	\$34,674.14	\$39,998.33	\$12,597.10	\$ (27,401.23)	-68.51%
<i>Restaurants</i>	\$2,873.14	\$3,657.59	\$3,564.49	\$ (93.10)	-2.55%	\$16,629.36	\$14,880.13	\$7,130.62	\$ (7,749.51)	-52.08%
<i>Sports Equip/Clothing</i>	\$131.84	\$143.70	\$36.24	\$ (107.46)	-74.78%	\$2,391.73	\$2,420.13	\$1,753.58	\$ (666.55)	-27.54%
<i>Food/Drug/Liquor Stores</i>	\$5,485.30	\$6,423.60	\$8,980.64	\$ 2,557.04	39.81%	\$11,584.53	\$12,572.41	\$13,545.68	\$ 973.27	7.74%
<i>General Retail</i>	\$4,289.10	\$7,597.89	\$5,614.96	\$ (1,982.93)	-26.10%	\$14,761.18	\$16,269.70	\$9,252.71	\$ (7,016.99)	-43.13%
<i>Retail- Construction related</i>	\$6,003.38	\$7,821.56	\$10,451.98	\$ 2,630.42	33.63%	\$10,802.27	\$13,542.95	\$6,421.53	\$ (7,121.42)	-52.58%
<i>E-Commerce</i>	\$2,553.68	\$2,938.07	\$5,122.43	\$ 2,184.36	74.35%	\$4,164.88	\$6,254.05	\$6,903.02	\$ 648.97	10.38%
<i>Special Events</i>	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!	\$0.00	\$181.88	\$0.00	\$ (181.88)	-100.00%
<i>Miscellaneous</i>	\$3,800.14	\$997.84	\$1,203.15	\$ 205.31	20.58%	\$1,255.08	\$2,101.32	\$1,788.08	\$ (313.24)	-14.91%
<i>Utilities/Telecommunications</i>	\$10,845.78	\$11,620.21	\$10,618.38	\$ (1,001.83)	-8.62%	\$8,440.86	\$10,616.71	\$8,892.05	\$ (1,724.66)	-16.24%
TOTAL	\$ 41,064.29	\$ 51,018.69	\$ 46,929.04	\$ (4,089.65)	-8.02%	\$ 104,704.03	\$ 118,837.61	\$ 68,284.37	\$ (50,553.24)	-42.54%

TOWN SALES TAX BY INDUSTRY	2020/2019					2020/2019				
	2018 JULY	2019 JULY	2020 JULY	\$ VARIANCE	% VARIANCE	2018 AUG	2019 AUG	2020 AUG	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$54,286.33	\$60,072.64	\$54,432.61	\$ (5,640.03)	-9.39%	\$45,861.20	\$50,448.70	\$48,132.38	\$ (2,316.32)	-4.59%
<i>Restaurants</i>	\$28,582.88	\$29,565.96	\$23,469.46	\$ (6,096.50)	-20.62%	\$24,874.71	\$26,262.20	\$21,248.69	\$ (5,013.51)	-19.09%
<i>Sports Equip/Clothing</i>	\$5,413.54	\$7,095.95	\$6,680.80	\$ (415.15)	-5.85%	\$5,384.38	\$6,728.25	\$5,475.32	\$ (1,252.93)	-18.62%
<i>Food/Drug/Liquor Stores</i>	\$16,480.31	\$19,696.32	\$22,510.85	\$ 2,814.53	14.29%	\$15,319.94	\$14,568.43	\$19,322.48	\$ 4,754.05	32.63%
<i>General Retail</i>	\$8,916.12	\$14,836.26	\$14,461.63	\$ (374.63)	-2.53%	\$11,098.75	\$12,644.51	\$9,747.98	\$ (2,896.53)	-22.91%
<i>Retail- Construction related</i>	\$10,052.16	\$10,406.11	\$6,132.81	\$ (4,273.30)	-41.07%	\$10,935.25	\$9,487.52	\$4,499.69	\$ (4,987.83)	-52.57%
<i>E-Commerce</i>	\$4,399.58	\$4,967.74	\$6,448.49	\$ 1,480.75	29.81%	\$3,380.28	\$4,442.08	\$9,097.26	\$ 4,655.18	104.80%
<i>Special Events</i>	\$219.91	\$222.84	\$62.07	\$ (160.77)	-72.15%	\$291.30	\$947.54	\$30.22	\$ (917.32)	-96.81%
<i>Miscellaneous</i>	\$679.45	\$1,030.38	\$7,398.04	\$ 6,367.66	617.99%	\$699.51	\$1,676.31	\$2,639.99	\$ 963.68	57.49%
<i>Utilities/Telecommunications</i>	\$13,509.40	\$9,614.76	\$7,420.24	\$ (2,194.52)	-22.82%	\$9,237.24	\$9,617.94	\$9,009.59	\$ (608.35)	-6.33%
TOTAL	\$ 142,539.68	\$ 157,508.96	\$ 149,017.00	\$ (8,491.96)	-5.39%	\$ 127,082.56	\$ 136,823.48	\$ 129,203.60	\$ (7,619.88)	-5.57%

TOWN SALES TAX BY INDUSTRY	2018 SEPT	2019 SEPT	2020 SEPT	\$ VARIANCE	% VARIANCE	2018 OCT	2019 OCT	2020 OCT	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$35,276.44	\$43,610.15	\$41,084.31	\$ (2,525.84)	-5.79%	\$14,779.39	\$24,362.81	\$25,193.43	\$ 830.62	3.41%
<i>Restaurants</i>	\$18,212.29	\$15,080.93	\$16,571.39	\$ 1,490.46	9.88%	\$6,548.84	\$7,282.71	\$8,251.98	\$ 969.27	13.31%
<i>Sports Equip/Clothing</i>	\$3,881.71	\$3,614.50	\$4,972.49	\$ 1,357.99	37.57%	\$605.03	\$1,305.76	\$1,896.91	\$ 591.15	45.27%
<i>Food/Drug/Liquor Stores</i>	\$13,333.88	\$10,029.50	\$15,603.93	\$ 5,574.43	55.58%	\$6,139.53	\$7,474.33	\$11,568.29	\$ 4,093.96	54.77%
<i>General Retail</i>	\$14,697.31	\$18,118.35	\$17,382.84	\$ (735.51)	-4.06%	\$7,051.01	\$9,284.48	\$10,119.26	\$ 834.78	8.99%
<i>Retail- Construction related</i>	\$14,864.77	\$12,066.98	\$8,383.93	\$ (3,683.05)	-30.52%	\$9,734.68	\$9,526.51	\$6,930.65	\$ (2,595.86)	-27.25%
<i>E-Commerce</i>	\$3,335.53	\$6,045.72	\$14,255.40	\$ 8,209.68	135.79%	\$2,354.25	\$2,823.45	\$13,201.38	\$ 10,377.93	367.56%
<i>Special Events</i>	\$4,050.24	\$3,593.44	\$0.00	\$ (3,593.44)	-100.00%	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!
<i>Miscellaneous</i>	\$1,417.38	\$2,470.89	\$3,736.77	\$ 1,265.88	51.23%	\$599.04	\$1,131.79	\$3,411.88	\$ 2,280.09	201.46%
<i>Utilities/Telecommunications</i>	\$9,413.88	\$9,951.17	\$9,713.62	\$ (237.55)	-2.39%	\$9,734.77	\$10,053.54	\$9,825.79	\$ (227.75)	-2.27%
TOTAL	\$118,483.43	\$124,581.63	\$131,704.68	\$7,123.05	5.72%	\$57,546.54	\$73,245.38	\$90,399.57	\$17,154.19	23.42%

TOWN SALES TAX BY INDUSTRY	2018 NOV	2019 NOV	2020 NOV	\$ VARIANCE	% VARIANCE	2018 DEC	2019 DEC	2020 DEC	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$14,292.00	\$15,962.11	\$17,647.23	\$ 1,685.12	10.56%	\$144,881.29	\$157,508.94	\$111,470.36	\$ (46,038.58)	-29.23%
<i>Restaurants</i>	\$6,469.21	\$5,277.13	\$5,503.06	\$ 225.93	4.28%	\$49,030.37	\$53,216.08	\$38,096.99	\$ (15,119.09)	-28.41%
<i>Sports Equip/Clothing</i>	\$11,387.81	\$11,823.09	\$4,661.26	\$ (7,161.83)	-60.57%	\$51,555.63	\$54,700.66	\$43,334.31	\$ (11,366.35)	-20.78%
<i>Food/Drug/Liquor Stores</i>	\$8,786.71	\$7,613.40	\$11,590.90	\$ 3,977.50	52.24%	\$23,774.35	\$23,785.32	\$27,160.43	\$ 3,375.11	14.19%
<i>General Retail</i>	\$8,069.56	\$15,176.43	\$20,298.68	\$ 5,122.25	33.75%	\$24,681.93	\$23,925.35	\$23,413.66	\$ (511.69)	-2.14%
<i>Retail- Construction related</i>	\$8,631.96	\$9,287.23	\$6,881.40	\$ (2,405.83)	-25.90%	\$14,688.04	\$13,433.03	\$9,485.77	\$ (3,947.26)	-29.38%
<i>E-Commerce</i>	\$3,746.56	\$5,428.41	\$14,397.39	\$ 8,968.98	165.22%	\$5,720.56	\$9,918.29	\$18,214.42	\$ 8,296.13	83.64%
<i>Special Events</i>	\$88.29	\$0.00	\$0.00	\$ -	#DIV/0!	\$2.55	\$0.00	\$0.00	\$ -	#DIV/0!
<i>Miscellaneous</i>	\$1,035.98	\$1,214.02	\$11,079.41	\$ 9,865.39	812.62%	\$4,236.13	\$4,502.36	\$17,689.28	\$ 13,186.92	292.89%
<i>Utilities/Telecommunications</i>	\$13,392.17	\$15,471.80	\$12,512.24	\$ (2,959.56)	-19.13%	\$21,988.98	\$19,556.75	\$18,733.47	\$ (823.28)	-4.21%
TOTAL	\$75,900.25	\$87,253.62	\$104,571.57	\$17,317.95	19.85%	\$340,559.83	\$360,546.78	\$307,598.69	(\$52,948.09)	-14.69%

TOWN SALES TAX BY INDUSTRY	SUB-TOTAL 2018	SUB-TOTAL 2019	SUB-TOTAL 2020	\$ VARIANCE	% VARIANCE
<i>Lodging</i>	\$861,271.20	\$1,013,343.35	\$819,839.31	\$ (193,504.04)	-19.10%
<i>Restaurants</i>	\$354,070.89	\$384,243.86	\$306,108.44	\$ (78,135.42)	-20.33%
<i>Sports Equip/Clothing</i>	\$245,599.12	\$266,678.79	\$206,284.21	\$ (60,394.58)	-22.65%
<i>Food/Drug/Liquor Stores</i>	\$188,157.49	\$192,200.36	\$208,728.46	\$ 16,528.10	8.60%
<i>General Retail</i>	\$136,655.34	\$171,116.05	\$160,029.21	\$ (11,086.84)	-6.48%
<i>Retail- Construction related</i>	\$106,237.86	\$115,958.68	\$83,761.27	\$ (32,197.41)	-27.77%
<i>E-Commerce</i>	\$43,398.66	\$58,363.46	\$112,803.34	\$ 54,439.88	93.28%
<i>Special Events</i>	\$4,652.29	\$4,945.70	\$92.29	\$ (4,853.41)	-98.13%
<i>Miscellaneous</i>	\$22,355.35	\$29,196.28	\$62,873.02	\$ 33,676.74	115.35%
<i>Utilities/Telecommunications</i>	\$174,705.07	\$183,494.31	\$172,616.27	\$ (10,878.04)	-5.93%
TOTAL	\$ 2,137,103.27	\$ 2,419,540.84	\$ 2,133,135.82	\$ (286,405.02)	-11.84%

**TOWN OF SNOWMASS VILLAGE
MARIJUANA AND TOBACCO TAXES**

HISTORICAL SUMMARY

**MONTH GENERATED
PER GENERAL LEDGER
GENERAL FUND**

**2020
ACTUAL**

January	\$	17,373.46
February	\$	14,862.74
March	\$	12,485.54
April	\$	7,647.75
May	\$	6,882.17
June	\$	8,687.59
July	\$	12,456.69
August	\$	12,799.21
September	\$	10,265.64
October	\$	8,379.60
November	\$	7,438.97
December	\$	15,638.28
TOTAL	\$	134,917.64

**TOWN OF SNOWMASS VILLAGE
LODGING TAX**

HISTORICAL SUMMARY

**MONTH GENERATED
PER SALES TAX PROGRAM
LODGING TAX FUND**

	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2020 VARIANCE \$	2020 VARIANCE %
January	\$ 394,026.19	\$ 365,275.97	\$ 415,695.11	\$ 426,639.47	\$ 456,624.08	\$ 482,901.79	26,277.71	5.75%
February	\$ 371,325.57	\$ 368,717.45	\$ 364,772.42	\$ 384,657.93	\$ 416,187.69	\$ 470,379.20	54,191.51	13.02%
March	\$ 349,438.09	\$ 364,562.33	\$ 372,850.96	\$ 373,411.13	\$ 490,536.04	\$ 213,958.82	(276,577.22)	-56.38%
April	\$ 38,486.48	\$ 39,755.76	\$ 41,569.61	\$ 43,498.44	\$ 56,234.74	\$ 2,986.45	(53,248.29)	-94.69%
May	\$ 2,817.84	\$ 5,140.84	\$ 15,289.25	\$ 11,781.93	\$ 19,961.63	\$ 1,919.27	(18,042.36)	-90.39%
June	\$ 53,597.98	\$ 67,592.84	\$ 80,874.41	\$ 80,348.15	\$ 86,400.31	\$ 25,822.46	(60,577.85)	-70.11%
July	\$ 102,904.55	\$ 115,789.34	\$ 118,479.69	\$ 126,052.50	\$ 134,605.68	\$ 120,724.19	(13,881.49)	-10.31%
August	\$ 74,507.02	\$ 81,382.75	\$ 81,958.23	\$ 106,142.71	\$ 114,363.64	\$ 105,824.22	(8,539.42)	-7.47%
September	\$ 66,319.32	\$ 74,317.03	\$ 79,368.82	\$ 81,704.07	\$ 95,849.70	\$ 90,341.87	(5,507.83)	-5.75%
October	\$ 24,301.66	\$ 19,775.13	\$ 26,896.18	\$ 33,698.87	\$ 53,639.04	\$ 55,441.01	1,801.97	3.36%
November	\$ 10,760.71	\$ 14,224.15	\$ 23,956.13	\$ 32,098.19	\$ 34,783.47	\$ 37,876.03	3,092.56	8.89%
December	\$ 296,629.10	\$ 342,778.40	\$ 321,894.86	\$ 336,696.36	\$ 366,337.79	\$ 264,237.47	(102,100.32)	-27.87%
TOTAL	\$ 1,785,114.51	\$ 1,859,311.99	\$ 1,943,605.67	\$ 2,036,729.75	\$ 2,325,523.81	\$ 1,872,412.78	(453,111.03)	-19.48%

**MONTH GENERATED
PER GENERAL LEDGER
LODGING TAX FUND**

	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	2020 VARIANCE \$	2020 VARIANCE %
January	\$ 394,234.48	\$ 364,279.15	\$ 414,662.45	\$ 427,912.16	\$ 467,051.23	\$ 480,967.82	13,916.59	2.98%
February	\$ 371,093.66	\$ 369,443.94	\$ 365,644.34	\$ 384,153.55	\$ 418,970.91	\$ 473,340.08	54,369.17	12.98%
March	\$ 344,032.10	\$ 361,607.18	\$ 371,552.51	\$ 371,666.65	\$ 491,100.68	\$ 199,082.14	(292,018.54)	-59.46%
April	\$ 42,826.75	\$ 40,502.85	\$ 41,840.76	\$ 43,355.10	\$ 58,495.88	\$ 17,188.74	(41,307.14)	-70.62%
May	\$ 3,622.47	\$ 5,743.08	\$ 16,242.13	\$ 11,834.61	\$ 20,784.39	\$ 1,584.06	(19,200.33)	-92.38%
June	\$ 52,784.99	\$ 67,522.72	\$ 81,061.78	\$ 80,698.68	\$ 87,048.75	\$ 25,498.08	(61,550.67)	-70.71%
July	\$ 102,826.18	\$ 116,084.93	\$ 118,635.28	\$ 126,001.94	\$ 135,105.70	\$ 118,246.85	(16,858.85)	-12.48%
August	\$ 75,393.21	\$ 81,783.12	\$ 81,997.64	\$ 104,418.65	\$ 114,655.30	\$ 110,514.32	(4,140.98)	-3.61%
September	\$ 65,733.43	\$ 74,427.35	\$ 79,331.29	\$ 82,968.76	\$ 95,550.20	\$ 89,543.07	(6,007.13)	-6.29%
October	\$ 24,172.63	\$ 20,929.78	\$ 26,631.88	\$ 33,768.57	\$ 54,316.19	\$ 54,091.08	(225.11)	-0.41%
November	\$ 16,191.79	\$ 14,794.89	\$ 23,872.71	\$ 31,390.70	\$ 35,936.53	\$ 40,938.56	5,002.03	13.92%
December	\$ 296,299.50	\$ 342,869.93	\$ 320,615.60	\$ 331,189.01	\$ 365,646.51	\$ 264,340.35	(101,306.16)	-27.71%
TOTAL	\$ 1,789,211.19	\$ 1,859,988.92	\$ 1,942,088.37	\$ 2,029,358.38	\$ 2,344,662.27	\$ 1,875,335.15	(469,327.12)	-20.02%

**LODGING TAX PER GENERAL LEDGER
BUDGET TO ACTUAL SUMMARY**

	2020 BUDGET	2020 ACTUAL	% TO BUDGET	\$ VARIANCE
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January	\$	-			
February	\$	449,130	\$ 480,967.82	7.09%	\$ 31,837.82
March	\$	402,894	\$ 473,340.08	17.49%	\$ 70,446.08
April	\$	472,256	\$ 199,082.14	-57.84%	\$ (273,173.86)
May	\$	56,251	\$ 17,188.74	-69.44%	\$ (39,062.26)
June	\$	19,987	\$ 1,584.06	-92.07%	\$ (18,402.94)
July	\$	83,709	\$ 25,498.08	-69.54%	\$ (58,210.92)
August	\$	129,921	\$ 118,246.85	-8.99%	\$ (11,674.15)
September	\$	110,256	\$ 110,514.32	0.23%	\$ 258.32
October	\$	91,884	\$ 89,543.07	-2.55%	\$ (2,340.93)
November	\$	52,232	\$ 54,091.08	3.56%	\$ 1,859.08
December*	\$	386,174	\$ 305,278.91	-20.95%	\$ (80,895.09)

TOTAL	\$	2,254,694	\$ 1,875,335.15	-16.83%	\$ (379,358.85)

TOWN OF SNOWMASS VILLAGE

RETT REPORT
HISTORICAL SUMMARY

MONTH RECEIVED	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	VARIANCE \$	VARIANCE %
JANUARY	\$ 93,516.67	\$ 111,560.00	\$ 166,600.00	\$ 111,101.77	\$ 132,263.00	\$ 219,570.00	\$ 87,307.00	66.01%
FEBRUARY	\$ 162,929.00	\$ 240,410.00	\$ 213,361.14	\$ 75,686.50	\$ 286,271.67	\$ 213,990.00	\$ (72,281.67)	-25.25%
MARCH	\$ 399,478.50	\$ 252,278.35	\$ 263,267.78	\$ 178,667.00	\$ 303,750.00	\$ 249,623.50	\$ (54,126.50)	-17.82%
APRIL	\$ 350,285.00	\$ 469,447.50	\$ 305,327.50	\$ 270,430.00	\$ 200,767.19	\$ 300,274.00	\$ 99,506.81	49.56%
MAY	\$ 124,970.00	\$ 53,820.00	\$ 245,280.00	\$ 287,865.00	\$ 346,140.00	\$ 60,895.81	\$ (285,244.19)	-82.41%
JUNE	\$ 224,718.96	\$ 373,650.00	\$ 115,625.00	\$ 174,750.00	\$ 420,917.50	\$ 93,875.00	\$ (327,042.50)	-77.70%
JULY	\$ 232,775.00	\$ 170,210.00	\$ 184,111.25	\$ 637,922.10	\$ 224,643.00	\$ 294,889.25	\$ 70,246.25	31.27%
AUGUST	\$ 47,715.00	\$ 222,316.00	\$ 89,807.50	\$ 149,175.00	\$ 310,605.00	\$ 545,313.00	\$ 234,708.00	75.56%
SEPTEMBER	\$ 264,304.05	\$ 296,325.00	\$ 249,325.00	\$ 453,784.00	\$ 370,458.50	\$ 929,155.50	\$ 558,697.00	150.81%
OCTOBER	\$ 118,020.50	\$ 107,557.00	\$ 360,330.00	\$ 251,131.00	\$ 352,329.70	\$ 1,321,364.00	\$ 969,034.30	275.04%
NOVEMBER	\$ 118,117.50	\$ 147,015.00	\$ 314,378.16	\$ 273,150.00	\$ 468,696.25	\$ 1,108,498.37	\$ 639,802.12	136.51%
DECEMBER	\$ 388,650.00	\$ 857,240.00	\$ 264,314.75	\$ 1,153,733.63	\$ 462,813.59	\$ 1,556,153.00	\$ 1,093,339.41	236.24%
TOTAL	\$ 2,525,480.18	\$ 3,301,828.85	\$ 2,771,728.08	\$ 4,017,396.00	\$ 3,879,655.40	\$ 6,893,601.43	\$ 3,013,946.03	77.69%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2020 BUDGET	2020 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ 98,865	\$ 219,570.00	122.09%	\$ 120,705.00
FEBRUARY	\$ 213,985	\$ 213,990.00	0.00%	\$ 5.00
MARCH	\$ 227,050	\$ 249,623.50	9.94%	\$ 22,573.50
APRIL	\$ 150,071	\$ 300,274.00	100.09%	\$ 150,203.00
MAY	\$ 258,736	\$ 60,895.81	-76.46%	\$ (197,840.19)
JUNE	\$ 314,631	\$ 93,875.00	-70.16%	\$ (220,756.00)
JULY	\$ 167,918	\$ 294,889.25	75.62%	\$ 126,971.25
AUGUST	\$ 232,174	\$ 545,313.00	134.87%	\$ 313,139.00
SEPTEMBER	\$ 276,914	\$ 929,155.50	235.54%	\$ 652,241.50
OCTOBER	\$ 263,363	\$ 1,321,364.00	401.73%	\$ 1,058,001.00
NOVEMBER	\$ 350,345	\$ 1,108,498.37	216.40%	\$ 758,153.37
DECEMBER	\$ 345,948	\$ 1,556,153.00	349.82%	\$ 1,210,205.00
TOTAL	\$ 2,900,000	\$ 6,893,601.43	137.71%	\$ 3,993,601.43

TOWN OF SNOWMASS VILLAGE

**EXCISE TAX REPORT
HISTORICAL SUMMARY**

MONTH RECEIVED	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 ACTUAL	VARIANCE \$	VARIANCE %
JANUARY	\$ -	\$ -	\$ -	\$ 183,947.17	\$ -	\$ -	\$ -	#DIV/0!
FEBRUARY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
MARCH	\$ -	\$ -	\$ 446,673.84	\$ 59,287.00	\$ -	\$ -	\$ -	#DIV/0!
APRIL	\$ 85,304.26	\$ -	\$ 61,100.88	\$ 14,408.00	\$ 222,641.00	\$ -	\$ (222,641.00)	-100.00%
MAY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
JUNE	\$ -	\$ 40,540.29	\$ 77,103.36	\$ 59,830.00	\$ -	\$ -	\$ -	#DIV/0!
JULY	\$ -	\$ 150,121.70	\$ 135,853.00	\$ 33,279.84	\$ -	\$ -	\$ -	#DIV/0!
AUGUST	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ 500.00	#DIV/0!
SEPTEMBER	\$ 117,992.22	\$ 1,000.00	\$ 77,281.00	\$ 201,089.07	\$ 22,578.00	\$ 179,420.84	\$ 156,842.84	694.67%
OCTOBER	\$ -	\$ 14,245.87	\$ 279,680.25	\$ 25,585.00	\$ 31,142.00	\$ 69,484.34	\$ 38,342.34	123.12%
NOVEMBER	\$ 148,230.00	\$ 92,905.89	\$ -	\$ -	\$ 164,844.00	\$ -	\$ (164,844.00)	-100.00%
DECEMBER	\$ 152,403.75	\$ 4,758.74	\$ -	\$ -	\$ 33,754.00	\$ (1,000.00)	\$ (34,754.00)	-102.96%
TOTAL	\$ 503,930.23	\$ 303,572.49	\$ 1,077,692.33	\$ 577,426.08	\$ 474,959.00	\$ 248,405.18	\$ (226,553.82)	-47.70%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2020 BUDGET	2020 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ -	\$ -	#DIV/0!	\$ -
FEBRUARY	\$ -	\$ -	#DIV/0!	\$ -
MARCH	\$ -	\$ -	#DIV/0!	\$ -
APRIL	\$ 105,471	\$ -	-100.00%	\$ (105,471.00)
MAY	\$ -	\$ -	#DIV/0!	\$ -
JUNE	\$ -	\$ -	#DIV/0!	\$ -
JULY	\$ -	\$ -	#DIV/0!	\$ -
AUGUST	\$ -	\$ 500.00	#DIV/0!	\$ 500.00
SEPTEMBER	\$ 10,696	\$ 179,420.84	1577.46%	\$ 168,724.84
OCTOBER	\$ 14,753	\$ 69,484.34	370.98%	\$ 54,731.34
NOVEMBER	\$ 78,090	\$ -	-100.00%	\$ (78,090.00)
DECEMBER	\$ 15,990	\$ (1,000.00)	-106.25%	\$ (16,990.00)
TOTAL	\$ 225,000	\$ 248,405.18	10.40%	\$ 23,405.18