

BUDGET PREPARATION WORKSHEET
FOR FISCAL YEAR 2012

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 ***VARIANCE***	2012 PROPOSED BUDGET	2012 ***VARIANCE***	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
022-0000-300.01-04	TOWN SALES TAX	3,015,070-	2,862,848-	3,171,223-	308,375	3,171,223-	0	3,234,647-	3,331,687-	3,431,637-	3,534,586-
*	REVENUE	3,015,070-	2,862,848-	3,171,223-	308,375	3,171,223-	0	3,234,647-	3,331,687-	3,431,637-	3,534,586-
**	TAXES										
022-0000-300.04-28	CHARGES FOR SERVICES	3,015,070-	2,862,848-	3,171,223-	308,375	3,171,223-	0	3,234,647-	3,331,687-	3,431,637-	3,534,586-
022-0000-300.04-28	BALLOON FESTIVAL	5,573-	4,000-	12,500-	8,500	10,000-	2,500-	10,000-	10,000-	10,000-	10,000-
022-0000-300.04-29	CHILI PEPPER & BREW FEST	166,015-	175,000-	170,000-	5,000-	180,000-	10,000	180,000-	180,000-	180,000-	180,000-
022-0000-300.04-33	OCTOBERFEST	1,500-	2,000-	2,000-	0	4,000-	2,000	4,000-	5,000-	5,000-	5,000-
022-0000-300.04-39	ADVERTISING HOTEL CO-OP	39,169-	0	27,000-	27,000	0	27,000-	0	0	0	0
022-0000-300.04-60	PD CULINARY ARTS FEST	22,272-	55,000-	25,000-	30,000-	30,000-	5,000	35,000-	40,000-	45,000-	50,000-
*	REVENUE	234,529-	236,000-	236,500-	500	224,000-	12,500-	229,000-	235,000-	240,000-	245,000-
**	CHARGES FOR SERVICES										
MISCELLANEOUS		234,529-	236,000-	236,500-	500	224,000-	12,500-	229,000-	235,000-	240,000-	245,000-
022-0000-300.07-01	INTEREST INCOME	1,101-	1,750-	1,025-	725-	1,300-	275	1,545-	1,591-	1,639-	1,688-
022-0000-300.07-04	MISCELLANEOUS INCOME	0	0	3,367-	3,367	0	3,367-	0	0	0	0
022-0000-300.07-84	DONATIONS SUMMER CONCERTS	30,419-	70,000-	30,000-	40,000-	30,000-	0	30,000-	35,000-	35,000-	35,000-
022-0000-300.07-87	WINTER EVENTS	10,800-	15,000-	5,000-	10,000-	10,000-	0	10,000-	10,000-	10,000-	10,000-
022-0000-300.07-88	GENERAL SPONSORSHIPS	0	0	0	0	5,000-	5,000	5,000-	10,000-	10,000-	10,000-
022-0000-300.07-94	BLAST THE MASS	401-	0	0	0	0	0	0	0	0	0
*	REVENUE	42,721-	86,750-	39,392-	47,358-	46,300-	6,908	46,545-	56,591-	56,639-	56,688-
**	MISCELLANEOUS										
REVENUES		42,721-	86,750-	39,392-	47,358-	46,300-	6,908	46,545-	56,591-	56,639-	56,688-
****	MARKETING/SPECIAL EVENTS	3,292,320-	3,185,598-	3,447,115-	261,517	3,441,523-	5,592-	3,510,192-	3,623,278-	3,728,276-	3,836,274-
*****	MARKETING/SPECIAL EVENTS	3,292,320-	3,185,598-	3,447,115-	261,517	3,441,523-	5,592-	3,510,192-	3,623,278-	3,728,276-	3,836,274-
*****	MARKETING/SPECIAL EVENTS	3,292,320-	3,185,598-	3,447,115-	261,517	3,441,523-	5,592-	3,510,192-	3,623,278-	3,728,276-	3,836,274-

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 ***VARIANCE***	2012 PROPOSED BUDGET	2012 ***VARIANCE***	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
EXPENDITURES											
PERSONNEL SERVICES											
022-0000-520.01-01	PAYROLL	459,922	458,368	466,408	8,040-	480,975	14,567-	480,975	480,975	480,975	480,975
022-0000-520.01-08	PAYROLL-OVERTIME	7,672	4,000	4,000	0	4,000	0	4,000	4,000	4,000	4,000
022-0000-520.01-09	PAYROLL-BENEFITS	167,181	178,724	175,514	3,210	195,478	19,964-	209,162	223,803	239,469	256,232
022-0000-520.01-10	TRAINING	1,324	2,000	5,000	3,000-	5,000	0	5,000	5,000	5,000	5,000
022-0000-520.01-12	TRAVEL	12,502	12,000	18,000	6,000-	18,000	0	18,000	20,000	20,000	20,000
*	EXPENDITURE	648,601	655,092	668,922	13,830-	703,453	34,531-	717,137	733,778	749,444	766,207
**	PERSONNEL SERVICES	648,601	655,092	668,922	13,830-	703,453	34,531-	717,137	733,778	749,444	766,207
PURCHASED SERVICES											
022-0000-520.02-01	AUDIT	2,000	2,000	2,000	0	2,000	0	2,000	2,000	2,000	2,000
022-0000-520.02-14	CONTRACT SERVICE	23,727	30,000	35,000	5,000-	35,000	0	35,000	40,000	40,000	40,000
022-0000-520.02-29	EQUIPMENT REPAIRS	0	1,000	1,000	0	1,000	0	1,000	1,000	1,000	1,000
022-0000-520.02-43	TELEPHONE	5,777	7,000	6,000	1,000	6,000	0	6,000	7,000	7,000	7,000
022-0000-520.02-44	UTILITIES	342	2,000	2,000	0	2,000	0	2,000	2,000	2,000	2,000
022-0000-520.02-62	LEGAL FEES	0	0	8,086	8,086-	0	8,086	0	0	0	0
*	EXPENDITURE	31,846	42,000	54,086	12,086-	46,000	8,086	46,000	52,000	52,000	52,000
**	PURCHASED SERVICES	31,846	42,000	54,086	12,086-	46,000	8,086	46,000	52,000	52,000	52,000
OPERATING & MAINTENANCE											
022-0000-520.04-02	BUILDING LEASE PAYMENTS	71,666	78,000	72,000	6,000	73,000	1,000-	73,000	73,000	73,000	73,000
022-0000-520.04-06	DUES MEMBERSHIPS & SUBS	1,191	2,000	2,000	0	2,000	0	3,000	3,000	3,000	3,000
022-0000-520.04-09	INSURANCE	14	15	70	55-	77	7-	80	80	80	80
022-0000-520.04-12	MISCELLANEOUS	9,423	16,000	13,000	3,000	12,700	300	16,000	16,000	18,000	18,000
022-0000-520.04-26	SUPPLIES-EVENTS	22,600	15,000	12,000	3,000	12,000	0	12,000	15,000	15,000	20,000
022-0000-520.04-28	SUPPLIES-OFFICE	4,254	8,000	6,000	2,000	6,000	0	6,000	8,000	8,000	8,000
022-0000-520.04-35	VEHICLE GAS & OIL	617	0	700	700-	700	0	700	700	700	700
022-0000-520.04-37	VEHICLE INSURANCE	0	0	15	15-	17	2-	20	20	20	20
022-0000-520.04-38	VEHICLE PARTS & SUPPS	6	1,000	500	500-	500	0	500	500	500	500
022-0000-520.04-39	VEHICLE LABOR	786	0	800	800-	800	0	800	800	800	800
022-0000-520.04-40	POSTAGE	5,676	15,000	20,000	5,000-	15,000	5,000	15,000	16,000	16,000	16,000
*	EXPENDITURE	116,233	135,015	137,085	7,930	122,794	4,291	127,100	133,100	135,100	140,100
**	OPERATING & MAINTENANCE	116,233	135,015	137,085	7,930	122,794	4,291	127,100	133,100	135,100	140,100
ONE-TIME EXPENDITURES											
022-0000-520.08-02	OFFICE EQUIPMENT	92	4,000	8,000	4,000-	5,000	3,000	5,000	8,000	5,000	5,000
022-0000-520.08-06	FRONT HILL	1,932	7,000	16,000	9,000-	14,000	2,000	14,000	14,000	14,000	14,000
022-0000-520.08-11	AMERICAN AIRLINES-STARTS	0	0	50,000	50,000-	0	50,000	0	0	0	0
*	EXPENDITURE	2,024	11,000	74,000	63,000-	19,000	55,000	19,000	22,000	19,000	19,000
**	ONE-TIME EXPENDITURES	2,024	11,000	74,000	63,000-	19,000	55,000	19,000	22,000	19,000	19,000
022-0000-520.11-05	SIGNAGE	19,330	15,000	20,000	5,000-	20,000	0	20,000	25,000	25,000	25,000

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 VARIANCE	2012 PROPOSED BUDGET	2012 VARIANCE	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
022-0000-520.11-08	PREMIUMS	23,291	20,000	30,000	10,000-	30,000	0	30,000	35,000	35,000	35,000
022-0000-520.11-21	WINTER MARKETING	513,350	530,000	625,000	95,000-	625,000	0	625,000	625,000	700,000	700,000
022-0000-520.11-32	AMERICAN NEWSLETTER	243	0	0	0	0	0	0	0	0	0
022-0000-520.11-33	BRANDING GUIDELINES	40,150	0	0	0	0	0	0	0	0	0
022-0000-520.11-35	GUEST SERVICES TRAINING	26,629	0	2,000	3,000	0	0	0	0	0	0
022-0000-520.11-54	PHOTOGRAPHY	7,780	5,000	22,000	17,000-	2,000	0	5,000	5,000	10,000	20,000
022-0000-520.11-57	SUMMER MARKETING	560,580	530,000	725,000	195,000-	10,000	12,000	20,000	10,000	10,000	20,000
022-0000-520.11-58	RRC OCCUPANCY PROJECT	19,875	16,000	18,000	2,000-	675,000	50,000	675,000	700,000	700,000	725,000
022-0000-520.11-60	ONLINE MARKETING	89,563	80,000	80,000	2,000-	20,000	2,000-	20,000	20,000	20,000	20,000
022-0000-520.11-61	SPONSORSHIP TOOLS	4,403	7,000	8,000	1,000	80,000	0	80,000	100,000	100,000	100,000
****	EXPENDITURE	1,305,194	1,208,000	1,528,000	320,000-	1,470,000	58,000	1,485,000	1,530,000	1,610,000	1,655,000
****	MARKETING	1,305,194	1,208,000	1,528,000	320,000-	1,470,000	58,000	1,485,000	1,530,000	1,610,000	1,655,000
****	SPECIAL EVENTS	5,296	10,000	8,000	2,000	8,000	0	8,000	8,000	8,000	8,000
022-0000-520.12-04	BLAST THE MASS	47,370	45,000	45,000	0	45,000	0	45,000	45,000	45,000	45,000
022-0000-520.12-07	BALLOON FESTIVAL	25,000	25,000	25,000	0	25,000	0	25,000	25,000	25,000	25,000
022-0000-520.12-09	SUMMER EVENT CONTRACTOR	152,062	150,000	150,000	0	150,000	0	150,000	150,000	150,000	150,000
022-0000-520.12-10	FREE CONCERT SERIES	150,000	150,000	150,000	0	150,000	0	150,000	150,000	150,000	150,000
022-0000-520.12-11	JAZZ ASPEN/SMASS LABOR DY	230,554	225,000	234,000	9,000-	230,000	4,000	230,000	230,000	235,000	235,000
022-0000-520.12-14	CHILI PEPPER & BREW FEST	10,000	10,000	10,000	0	0	0	0	0	0	0
022-0000-520.12-16	JULY 4TH ACTIVITIES	58,712	60,000	60,000	0	60,000	0	60,000	60,000	65,000	65,000
022-0000-520.12-20	SMALL SEASONAL ACTIVITIES	8,153	10,000	7,000	3,000	7,000	0	7,000	7,000	7,000	7,000
022-0000-520.12-37	OCTOBERFEST	102,954	110,000	110,000	0	110,000	0	115,000	115,000	115,000	115,000
022-0000-520.12-38	WINTER EVENTS	32,760	38,000	38,000	0	38,000	0	40,000	40,000	40,000	45,000
022-0000-520.12-39	TRANSFORMATION	0	0	0	0	0	0	0	0	0	0
022-0000-520.12-62	FANNY HILL STAGE	85,000	85,000	85,000	0	85,000	0	85,000	85,000	85,000	85,000
022-0000-520.12-64	WINTER X GAMES	80,000	80,000	65,000	15,000	65,000	0	70,000	70,000	70,000	70,000
022-0000-520.12-81	PD CULINARY ARTS FEST	0	10,000	0	10,000-	0	0	0	0	0	0
022-0000-520.12-82	SMITHFEST ACTIVITIES	0	5,000	10,000	5,000-	10,000	0	5,000	5,000	5,000	5,000
022-0000-520.12-83	SUPPORT FOR PRODUCER	0	0	50,000	50,000-	40,000	10,000	0	0	0	0
022-0000-520.12-84	ICE AGE DISCOVERY CENTER	995,543	1,013,000	1,047,000	34,000-	1,027,000	20,000	990,000	990,000	919,000	920,000
****	EXPENDITURE	995,543	1,013,000	1,047,000	34,000-	1,027,000	20,000	990,000	990,000	919,000	920,000
****	SPECIAL EVENTS	995,543	1,013,000	1,047,000	34,000-	1,027,000	20,000	990,000	990,000	919,000	920,000
****	PUBLIC RELATIONS	72,401	80,000	75,000	5,000	75,000	0	75,000	75,000	75,000	75,000
022-0000-520.13-01	PUBLIC RELATIONS	38,300	38,000	39,850	1,850	38,000	1,850	38,000	38,000	38,000	38,000
022-0000-520.13-02	REBATE	110,701	118,000	114,850	3,150	113,000	1,850	113,000	113,000	113,000	113,000
****	EXPENDITURE	110,701	118,000	114,850	3,150	113,000	1,850	113,000	113,000	113,000	113,000
****	PUBLIC RELATIONS	110,701	118,000	114,850	3,150	113,000	1,850	113,000	113,000	113,000	113,000
****	EXPENDITURES	3,210,142	3,182,107	3,613,943	431,836-	3,501,247	112,696	3,497,237	3,573,878	3,597,544	3,665,307
****	EXPENDITURES	3,210,142	3,182,107	3,613,943	431,836-	3,501,247	112,696	3,497,237	3,573,878	3,597,544	3,665,307
****	MARKETING/SPECIAL EVENTS	3,210,142	3,182,107	3,613,943	431,836-	3,501,247	112,696	3,497,237	3,573,878	3,597,544	3,665,307

BUDGET PREPARATION WORKSHEET
FOR FISCAL YEAR 2012

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 ***VARIANCE***	2012 PROPOSED BUDGET	2012 ***VARIANCE***	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
GROUP SALES											
TAXES											
024-0000-300.01-10	LODGING TAXES	1,096,465-	1,006,685-	1,183,489-	176,804	2,183,489-	0	1,207,159-	1,243,374-	1,280,675-	1,319,095-
*	REVENUE	1,096,465-	1,006,685-	1,183,489-	176,804	1,183,489-	0	1,207,159-	1,243,374-	1,280,675-	1,319,095-
**	TAXES	1,096,465-	1,006,685-	1,183,489-	176,804	1,183,489-	0	1,207,159-	1,243,374-	1,280,675-	1,319,095-
MISCELLANEOUS											
024-0000-300.07-01	INTEREST INCOME	979-	1,000-	936-	64-	1,500-	564	1,545-	1,591-	1,639-	1,688-
024-0000-300.07-02	PENALTY & INTEREST	207-	0	0	0	0	0	0	0	0	0
024-0000-300.07-04	MISCELLANEOUS INCOME	256-	0	0	0	0	0	0	0	0	0
024-0000-300.07-92	HOTEL "CO-OP"	597-	5,000-	5,000-	0	5,000-	0	5,000-	5,000-	5,000-	5,000-
*	REVENUE	2,039-	6,000-	5,936-	64-	6,500-	564	6,545-	6,591-	6,639-	6,688-
**	MISCELLANEOUS	2,039-	6,000-	5,936-	64-	6,500-	564	6,545-	6,591-	6,639-	6,688-
***	REVENUES	1,098,504-	1,012,685-	1,189,425-	176,740	1,189,989-	564	1,213,704-	1,249,965-	1,287,314-	1,325,783-
****	REVENUES	1,098,504-	1,012,685-	1,189,425-	176,740	1,189,989-	564	1,213,704-	1,249,965-	1,287,314-	1,325,783-
*****	GROUP SALES	1,098,504-	1,012,685-	1,189,425-	176,740	1,189,989-	564	1,213,704-	1,249,965-	1,287,314-	1,325,783-
*****	GROUP SALES	1,098,504-	1,012,685-	1,189,425-	176,740	1,189,989-	564	1,213,704-	1,249,965-	1,287,314-	1,325,783-
*****	GROUP SALES	1,098,504-	1,012,685-	1,189,425-	176,740	1,189,989-	564	1,213,704-	1,249,965-	1,287,314-	1,325,783-

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 ***VARIANCE***	2012 PROPOSED BUDGET	2012 ***VARIANCE***	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
EXPENDITURES											
PERSONNEL SERVICES											
024-0000-520.01-01	PAYROLL	401,656	458,554	441,074	17,480	542,832	101,758-	542,832	542,832	542,832	542,832
024-0000-520.01-08	PAYROLL-OVERTIME	17,553	12,000	15,000	3,000-	15,000	0	15,000	15,000	15,000	15,000
024-0000-520.01-09	PAYROLL-BENEFITS	206,714	227,273	160,294	66,979	206,604	46,110-	221,066	236,541	253,099	270,816
024-0000-520.01-10	TRAINING	185	200	200	0	200	0	200	200	200	200
024-0000-520.01-12	TRAVEL	51,532	57,000	60,000	3,000-	70,000	10,000-	70,000	70,000	70,000	70,000
*	EXPENDITURE	677,640	755,027	676,568	78,459	834,636	158,068-	849,098	864,573	881,131	898,848
**	PERSONNEL SERVICES	677,640	755,027	676,568	78,459	834,636	158,068-	849,098	864,573	881,131	898,848
PURCHASED SERVICES											
024-0000-520.02-01	AUDIT	1,782	1,871	1,871	0	1,965	94-	2,063	2,166	2,274	2,388
024-0000-520.02-14	CONTRACT SERVICE	32,397	90,000	80,000	10,000	70,000	10,000	50,000	50,000	50,000	50,000
024-0000-520.02-28	EQUIPMENT REPAIRS	24	1,000	1,000	0	1,000	0	1,000	1,000	1,000	1,000
024-0000-520.02-43	TELEPHONE	5,073	7,500	6,500	1,000	7,500	1,000-	7,500	7,500	7,500	7,500
024-0000-520.02-79	LEASED EQUIPMENT	4,582	6,500	6,500	0	6,500	0	6,500	6,500	6,500	6,500
*	EXPENDITURE	43,858	106,871	95,871	11,000	86,965	8,906	67,063	67,166	67,274	67,388
**	PURCHASED SERVICES	43,858	106,871	95,871	11,000	86,965	8,906	67,063	67,166	67,274	67,388
OPERATING & MAINTENANCE											
024-0000-520.04-01	ADVERTISING	5,709	0	3,000	3,000-	0	3,000	0	0	0	0
024-0000-520.04-02	BUILDING LEASE PAYMENTS	57,885	58,410	59,357	947	58,765	592	59,182	59,920	60,274	60,634
024-0000-520.04-06	DUES MEMBERSHIPS & SUBS	6,540	6,000	6,000	0	6,000	0	6,000	6,000	6,000	6,000
024-0000-520.04-09	INSURANCE	343	300	364	64-	0	364	0	0	0	0
024-0000-520.04-12	MISCELLANEOUS	4,125	2,500	8,000	5,500-	8,000	0	8,000	8,000	8,000	8,000
024-0000-520.04-28	SUPPLIES-OFFICE	2,131	3,500	3,500	0	3,500	0	3,500	3,600	3,600	3,600
024-0000-520.04-40	POSTAGE	5,429	10,000	5,500	4,500	6,000	500-	6,000	6,000	6,000	6,000
024-0000-520.04-78	BEHOLD LEASE	1,242	0	0	0	0	0	0	0	0	0
*	EXPENDITURE	83,404	80,710	85,721	5,011-	82,265	3,456	82,682	83,520	83,874	84,234
**	OPERATING & MAINTENANCE	83,404	80,710	85,721	5,011-	82,265	3,456	82,682	83,520	83,874	84,234
ONE-TIME EXPENDITURES											
024-0000-520.08-02	OFFICE EQUIPMENT	710	2,000	2,500	500-	2,000	500	2,000	2,000	2,000	2,000
024-0000-520.08-11	AMERICAN AIRLINES-STARTS	0	0	25,000	25,000-	0	25,000	0	0	0	0
*	EXPENDITURE	710	2,000	27,500	25,500-	2,000	25,500	2,000	2,000	2,000	2,000
**	ONE-TIME EXPENDITURES	710	2,000	27,500	25,500-	2,000	25,500	2,000	2,000	2,000	2,000
MARKETING											
024-0000-520.14-19	INTERNET	30,290	15,000	15,000	0	25,000	10,000-	25,000	25,000	25,000	25,000
024-0000-520.14-61	COLLATERAL	13,702	10,000	10,000	0	13,000	3,000-	13,000	13,000	13,000	13,000
024-0000-520.14-62	INDUSTRY PRINT ADS	100,889	70,000	60,000	10,000	40,000	20,000	40,000	40,000	40,000	40,000
024-0000-520.14-67	COLLATERAL PRODUCTION	10,450	0	0	0	0	0	0	0	0	0
*	EXPENDITURE	155,331	95,000	85,000	10,000	78,000	7,000	78,000	78,000	78,000	78,000

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	2010 ACTUAL	2011 BUDGET	2011 REVISED BUDGET	2011 ***VARIANCE***	2012 PROPOSED BUDGET	2012 ***VARIANCE***	2013 PROPOSED BUDGET	2014 PROPOSED BUDGET	2015 PROPOSED BUDGET	2016 PROPOSED BUDGET
**	MARKETING	155,331	95,000	85,000	10,000	78,000	7,000	78,000	78,000	58,000	73,000
	CLIENT INTERACTION	40,167	30,000	30,000	0	40,000	10,000-	40,000	40,000	40,000	40,000
	024-0000-520.15-63 TRADE SHOWS	11,833	25,000	25,000	0	30,000	5,000-	30,000	30,000	30,000	30,000
	024-0000-520.15-68 CLIENT/PUBLIC RELATIONS	23,025	7,000	12,000	5,000-	15,000	3,000-	15,000	15,000	15,000	15,000
	024-0000-520.15-69 CLIENT LOCAL ENTERTAINMEN	42,937	40,000	40,000	0	68,000	28,000-	100,000	55,000	55,000	55,000
	EXPENDITURE	118,982	102,000	107,000	5,000-	153,000	46,000-	185,000	140,000	140,000	140,000
**	CLIENT INTERACTION	118,982	102,000	107,000	5,000-	153,000	46,000-	185,000	140,000	140,000	140,000
	OTHER EXPENDITURES	7,500	0	0	0	0	0	0	0	0	0
*	024-0000-520.16-01 WRITE-OFFS/ACCTS RECEIVL	7,500	0	0	0	0	0	0	0	0	0
	EXPENDITURE	7,500	0	0	0	0	0	0	0	0	0
**	OTHER EXPENDITURES	7,500	0	0	0	0	0	0	0	0	0
***	EXPENDITURES	1,087,425	1,141,608	1,077,660	63,948	1,236,866	159,206	1,263,843	1,235,259	1,232,279	1,265,470
****	EXPENDITURES	1,087,425	1,141,608	1,077,660	63,948	1,236,866	159,206-	1,263,843	1,235,259	1,232,279	1,265,470
****	GROUP SALES	1,087,425	1,141,608	1,077,660	63,948	1,236,866	159,206-	1,263,843	1,235,259	1,232,279	1,265,470
*****	GROUP SALES	1,087,425	1,141,608	1,077,660	63,948	1,236,866	159,206-	1,263,843	1,235,259	1,232,279	1,265,470